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DATE: March 26, 2008

FBMC HONORED AT SALGBA

The State and Local Government Business Association (SALGBA), a national organization of more than 300 distinguished employee benefits professionals, held their 26th Annual SALGBA Conference in San Diego, California, honoring, among the other distinguished guests, two of Fringe Benefit Management Company's (FBMC) very own.

Each year, the SALGBA Conference holds educational sessions conducted by nationally recognized speakers and experts. The organization also treats its members to numerous events designed to present and strengthen networking opportunities. This year, FBMC enjoyed great visibility through its SALGBA sponsorship and the efforts of Gordon Sherard, FBMC Senior Account Manager and Scott Mixon, FBMC Assistant Vice President of Client Services.

During the SALGBA Conference Awards Luncheon, Sherard was awarded the SALGBA Associate Member of the Year Award.

"This is a culmination of a number of years of support of SALGBA by many individuals at FBMC, so I view this as more of a team award than an individual award," said Sherard.

Later in the conference, Mixon was appointed to the SALGBA Board of Directors for a two-year term after a second seat for Associate Board Members was created to accommodate for the organization's growth. Mixon also served as a first-time speaker at the conference, educating attendees on strategic planning for supplemental benefits.

A highlight to many members in attendance at the conference was the ever popular Land and Sea Tour, which was solely sponsored by FBMC. The tour allowed SALGBA members to experience the diverse tastes and cultures unique to the San Diego area. FBMC received positive feedback of their sponsorship and continues to benefit from its support of SALGBA.

"FBMC has always benefited from our long-term relationship with SALGBA. Our participation is all about the impact of sharing our knowledge, experience and industry trends with the members. We share this information willingly with the entire organization and we all benefit from that," said Mixon.

FBMC Chairman of the Board Michael H. Sheridan congratulated Sherard and Mixon for their recent SALGBA honors and shared his comments about FBMC's future as SALGBA members.

"Starting with me, we now have three FBMC representatives who served on the SALGBA Board of Directors. That is a continuing note of respect that the organization's leaders have shown us during our 20 years of active membership. The best thing we can do is stay on course with our continuing support of SALGBA and its members," said Sheridan.

SALGBA members include over 40 states and 144 local jurisdictions covering more than five million employees and controlling a gross health benefits expenditure of greater than \$14 billion each year. Its Jurisdictional Members include municipal, county and state government human resource, risk and employee benefits managers and directors along with key members in decision-making positions for their respective entities. Associate Members consist of national employee benefits vendors.

Founded in 1976, FBMC is a nationally recognized benefits company and one of the largest administrators of tax-favored accounts in the United States. FBMC has clients in 20 States and administers flexible benefit programs for numerous state, school district, city, county and private employers throughout the nation.

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